

**UNIVERSITY OF VIRGINIA
BOARD OF VISITORS**

**Meeting of the
Advancement Committee**

December 6, 2018

ADVANCEMENT COMMITTEE

Thursday, December 6, 2018

1:30 – 2:30 p.m.

Upper West Oval Room, The Rotunda

Committee Members:

John A. Griffin, Chair
James V. Reyes, Vice Chair
Barbara J. Fried
Robert D. Hardie

Tammy S. Murphy
James B. Murray Jr.
Jeffrey C. Walker
Frank M. Conner III, Ex-officio

AGENDA

	<u>PAGE</u>
I. REMARKS BY THE COMMITTEE CHAIR (Mr. Griffin)	1
II. FUNDRAISING PROGRESS REPORT (Written Report)	2
III. ANNUAL REPORT ON UNIVERSITY-RELATED FOUNDATION COMPLIANCE (Written Report)	4
IV. CLOSED SESSION	
• Discussion of an anonymous leadership gift in support of one of the University's identified strategic priorities, as authorized by <u>Code of Virginia</u> section 2.2-3711 (A) 9.	

**UNIVERSITY OF VIRGINIA
BOARD OF VISITORS AGENDA ITEM SUMMARY**

BOARD MEETING: December 6, 2018

COMMITTEE: Advancement

AGENDA ITEM: I. Remarks by the Committee Chair

ACTION REQUIRED: None

DISCUSSION: The Committee Chair, Mr. John Griffin, will welcome guests and provide an overview of the meeting agenda.

**UNIVERSITY OF VIRGINIA
BOARD OF VISITORS AGENDA ITEM SUMMARY**

BOARD MEETING: December 6, 2018

COMMITTEE: Advancement

AGENDA ITEM: II. Fundraising Progress Report

ACTION REQUIRED: None

BACKGROUND: Philanthropic cash flow measures actual gifts received by the University during a specific fiscal year. It includes cash or cash equivalents received for philanthropic purposes; it does not include pledges or future support (bequest expectancies, annuities, etc.). New commitments include new gifts, private grants, bequests, deferred gifts, donor-advised fund gifts, and non-binding commitments; pledge payments are excluded from new commitments.

Through September 30, cash flow for FY 2019 was \$39.8 million, a decrease of 2% compared to the previous fiscal year. New commitments for FY 2019 (new gifts and new pledge amounts) stood at \$83.1 million, an increase of 48% over the same period in FY 2018. When combined with new future support, total commitments reached \$108.2 million, a 53% increase over the previous year.

University of Virginia Fundraising Progress Report for Fiscal Year 2019 through September 30, 2018

School/Area	Philanthropic Cash Flow (1)	Cash Flow % change from FY 2017	New Commitments (2)	New Commitments % change from FY 2017	New Future Support (3)	Total Commitments (4)	Total Commitments % change from FY 2017
Architecture School / Foundation	\$534,744.27	242.34%	\$779,248.97	232.83%	\$1,000,000.00	\$1,779,248.97	659.95%
College of Arts & Sciences / Fdn	\$4,384,131.06	-19.46%	\$5,255,962.97	-3.98%	\$100,000.00	\$5,355,962.97	-19.55%
Blandy Farm / FOSA	\$5,186.00	-84.26%	\$5,186.00	-84.26%	\$0.00	\$5,186.00	-84.26%
McIntire School of Commerce / Fdn	\$767,636.33	-2.88%	\$731,573.41	-13.63%	\$0.00	\$731,573.41	-62.43%
School of Continuing & Prof. Studies	\$303,787.06	43,244.90%	\$303,737.06	23,768.94%	\$0.00	\$303,737.06	23,768.94%
Darden School / Foundation	\$2,895,280.53	-55.76%	\$3,085,694.31	20.54%	\$5,000,000.00	\$8,085,694.31	215.87%
Curry School of Education / Fdn	\$389,933.97	-52.17%	\$1,655,063.44	125.57%	\$0.00	\$1,655,063.44	11.55%
Engineering School / Foundation	\$454,808.58	-68.10%	\$487,012.75	-97.05%	\$600,000.00	\$1,087,012.75	-93.74%
Law School / Foundation	\$1,752,109.91	21.24%	\$2,420,529.28	76.15%	\$556,910.08	\$2,977,439.36	-4.70%
Batten School / Foundation	\$157,996.69	78.66%	\$158,020.00	79.26%	\$260,000.00	\$418,020.00	88.74%
Health System:							
Medical School / Foundation	\$10,492,972.03	114.84%	\$9,342,232.40	20.04%	\$10,369,000.00	\$19,711,232.40	50.78%
Medical Center	\$319,246.64	-70.72%	\$390,782.64	-63.67%	\$0.00	\$390,782.64	-63.67%
School of Nursing	\$830,656.93	132.02%	\$1,040,195.19	83.15%	\$0.00	\$1,040,195.19	79.99%
Subtotal for Health System	\$11,642,875.60	83.86%	\$10,773,210.23	14.29%	\$10,369,000.00	\$21,142,210.23	43.57%
Athletics / Foundation	\$5,865,497.73	-45.52%	\$5,272,601.73	-56.17%	\$185,000.00	\$5,457,601.73	-54.89%
Jefferson Scholars Foundation	\$778,534.08	184.32%	\$579,003.29	23.83%	\$0.00	\$579,003.29	23.83%
Miller Center / Foundation	\$221,006.39	-41.22%	\$105,826.13	-60.90%	\$0.00	\$105,826.13	-60.90%
Rector & Visitors	\$4,701,408.83	248.23%	\$44,689,568.71	2,480.08%	\$4,795,000.00	\$49,484,568.71	1,455.09%
Center for Politics	\$163,708.64	1,292.48%	\$211,003.00	1,788.89%	\$0.00	\$211,003.00	1,788.89%
Jeffersonian Grounds Initiative	\$110,296.65	291.93%	\$61,219.75	-8.54%	\$1,000,000.00	\$1,061,219.75	87.19%
Fralin Museum of Art	\$43,285.57	-92.97%	\$1,544,115.57	150.79%	\$0.00	\$1,544,115.57	150.79%
University Library	\$944,472.02	1,582.55%	\$943,822.04	1,441.86%	\$0.00	\$943,822.04	1,441.86%
Virginia Humanities	\$160,310.76	-36.99%	\$150,142.83	-36.86%	\$100,000.00	\$250,142.83	5.19%
Women's Center	\$10,635.84	330.83%	\$10,545.00	351.90%	\$0.00	\$10,545.00	351.90%
UVa Fund	\$2,453,113.42	45.40%	\$2,639,799.30	77.80%	\$26,500.00	\$2,666,299.30	1.84%
Alumni Association	\$266,325.06	-77.82%	\$615,362.88	-45.31%	\$1,052,900.00	\$1,668,262.88	48.25%
UVa's College at Wise / Foundation	\$827,035.11	-8.17%	\$634,894.07	-21.64%	\$0.00	\$634,894.07	-26.20%
Totals	\$39,834,120.10	-1.89%	\$83,113,142.72	47.85%	\$25,045,310.08	\$108,158,452.80	53.48%

(1) Includes gifts, pledge payments, private grants, and deferred (irrevocable) gifts.

(2) Includes new gifts, private grants, bequests, deferred (irrevocable) gifts, donor-advised fund gifts, and non-binding commitments. Pledge payments are excluded.

(3) Includes expectancies (revocable gifts).

(4) New commitments and new future support.

**UNIVERSITY OF VIRGINIA
BOARD OF VISITORS AGENDA ITEM SUMMARY**

<u>BOARD MEETING:</u>	December 6, 2018
<u>COMMITTEE:</u>	Advancement
<u>AGENDA ITEM:</u>	III. Annual Report on University-Related Foundation Compliance
<u>ACTION REQUIRED:</u>	None

BACKGROUND: The Board of Visitors approved the Policy on University-Related Foundations on October 9, 1992. The policy applies to all foundations that are established and operated for the University's benefit and that use the University's name and, at times, its resources. The policy was designed to ensure efficiency and accountability of University-related foundations, as well as to maintain the foundations' independence and integrity. At its October 2000 meeting, the Board concurred with specific procedures to be followed in the administration of the policy.

The responsibility for monitoring compliance with the policy, as well as general administrative oversight of University-related foundations, rests with the Associate Vice President & Treasurer of the University, as the President's designee. The policy specifies that the designee will prepare an annual report on compliance for the Board of Visitors.

During the year, each foundation submits to the University certain reports specified in the policy. The reports include, but are not limited to, minutes of board meetings, audited financial statements, approved operating and capital budgets, amendments to by-laws, and tax returns. In addition, the executive director of each foundation submits an annual letter certifying that the foundation has complied with the Policy on University-Related Foundations. Board of Visitors' representatives on the foundation boards are asked to provide the Board with annual reports on foundation activities.

We have reviewed the representatives' reports as well as the other deliverables received from each foundation. This information indicates that all foundations are in compliance with the Policy on University-Related Foundations. A matrix on the following pages shows the items received from each of the foundations.

**COMPLIANCE WITH THE POLICY ON UNIVERSITY-RELATED FOUNDATIONS
FY17**

Foundation Name	Annual Budget For FY18	Meeting Minutes	Audited Financial Statements/ Management Letter	Management Letter Response (if applicable)	Tax Return (990)	Annual Certification Letter	BOV Representative Annual Report	Fiscal Year Ended
Alumni Association	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
Alumni Board of Trustees	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
Batten Foundation	✓	✓	✓ / ✓	✓	✓	✓	✓	6/30/17
UVA-Wise Alumni Association	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
UVA-Wise Foundation	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
University of Virginia College Foundation	✓	✓	✓ / ✓	✓	✓	✓	✓	6/30/17
Curry School of Education Foundation	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
Darden School Foundation	✓	✓	✓ / ✓	✓	✓	✓	✓	6/30/17
Foundation of the State Arboretum at Blandy Experimental Farm	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
HealthCare Partners, Inc.	✓	✓	✓ / ✓	✓	✓	✓	✓	6/30/17
Jefferson Scholars Foundation	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
Law School Foundation and Law School Alumni Association	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
McIntire School of Commerce Foundation	✓	✓	✓ / ✓	✓	✓	✓	✓	6/30/17
Medical School Foundation	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
Miller Center Foundation	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
Osher Lifelong Learning Institute	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
Rare Book School	✓	✓	✓ / ✓	N/A	✓	✓	✓	9/30/17
School of Architecture Foundation	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17

Foundation Name	Annual Budget For FY18	Meeting Minutes	Audited Financial Statements/ Management Letter	Management Letter Response (if applicable)	Tax Returns (990)	Annual Certification Letter	BOV Representative Annual Report	Fiscal Year Ended
University of Virginia Engineering Foundation	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
University of Virginia Foundation	✓	✓	✓ / ✓	✓	✓	✓	✓	6/30/17
University of Virginia Health Foundation	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
University of Virginia Investment Management Company (UVIMCO)	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
University of Virginia Licensing and Ventures Group	✓	✓	✓ / ✓	✓	✓	✓	✓	6/30/17
University Physicians Group (UPG)	✓	✓	✓ / ✓	N/A	✓	✓	✓	6/30/17
Virginia Athletics Foundation	✓	✓	✓ / ✓	N/A	✓	✓	✓	12/31/17
Virginia Tax Foundation, Inc.	✓	✓	✓ / ✓	N/A	✓	✓	✓	9/30/17