

# Focus on Advancement

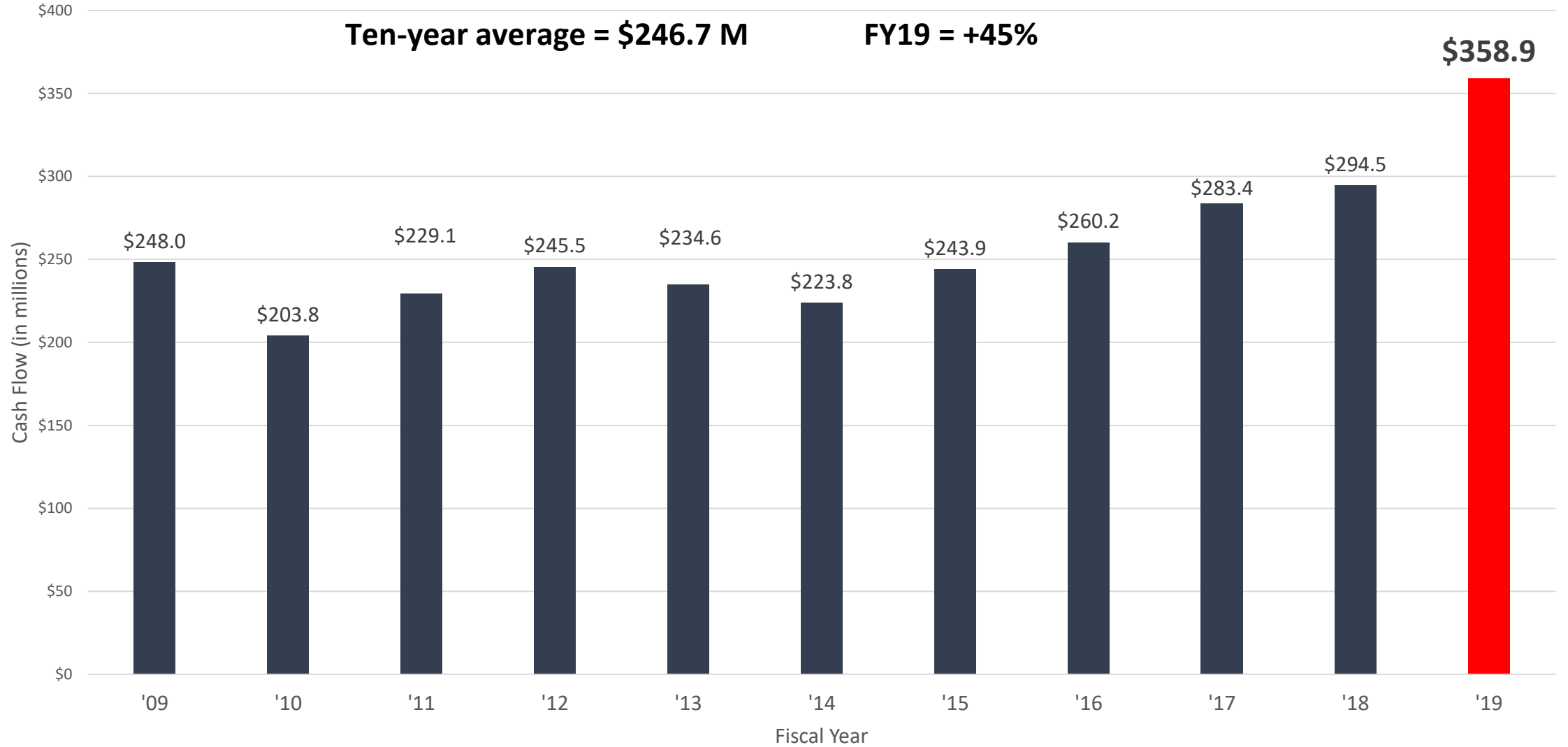
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John C. Jeffries Jr. and Mark M. Luellen



# Philanthropic Cash Flow

(new cash gifts, pledge payments, irrevocable deferred gifts)



## Total Commitments

(new cash gifts, new pledges, revocable and irrevocable gifts, expectancies)

