

**UNIVERSITY OF VIRGINIA
BOARD OF VISITORS**

Advancement Committee

March 5, 2020

ADVANCEMENT COMMITTEE

**Thursday, March 5, 2020
2:45 - 3:30 p.m.
Board Room, The Rotunda**

Advancement Committee Members:

John A. Griffin, Chair
James V. Reyes, Vice Chair
Robert D. Hardie
Angela Hucles Mangano
James B. Murray Jr., Ex-officio

AGENDA

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I. REMARKS BY THE COMMITTEE CHAIR (Mr. Griffin)	1
II. FUNDRAISING PROGRESS REPORT (Mr. Luellen to introduce Mr. Rob Allen; Mssrs. Allen, Jeffries, and Luellen to report)	2
III. CAMPAIGN REGIONAL LAUNCHES AND CAMPAIGN EXECUTIVE COMMITTEE REPORT (Mr. Griffin to introduce Mr. Peter Grant; Mssrs. Grant and Luellen to report)	4
IV. SCHOOL OF NURSING: SIGNIFICANT GIFT DISCUSSION (Mr. Griffin to introduce and facilitate a conversation with Pamela Cipriano, dean of the School of Nursing, on a recent gift to the University from William and Joanne Conway; Ms. Cipriano to introduce Mr. Zachary Crowe)	5

**UNIVERSITY OF VIRGINIA
BOARD OF VISITORS AGENDA ITEM SUMMARY**

BOARD MEETING: March 5, 2020

COMMITTEE: Advancement

AGENDA ITEM: I. Remarks by the Committee Chair

ACTION REQUIRED: None

DISCUSSION: The Committee Chair, Mr. John Griffin, will welcome guests and provide an overview of the meeting agenda.

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AGENDA ITEM: II. Fundraising and Campaign Progress Report

ACTION REQUIRED: None

BACKGROUND: The University publicly launched the *Honor the Future* campaign on October 12, 2019. At the launch, the University announced that it had reached \$2.75B in commitments, surpassing the 50% mark of the University-wide \$5B campaign goal. The University continues to track ahead of schedule, and through February 12, campaign-to-date totals were at \$2.95B, with 59% achieved against the overall goal. Across the Grounds, most of our schools/units have also surpassed the 50% mark against their individual campaign goals.

Year-to-date as of February 12, alumni, parents, and friends of the University have committed more than \$365M against an ambitious goal of \$500M for FY 2020. In particular, nearly \$100M has been committed in planned gifts. Philanthropic cash flow for FY 2020 stood at \$260M, an increase of 54% compared to the previous fiscal year.

Progress Toward Campaign Goal

\$ and % -- By School/Unit
February 12, 2020

School/Unit	Campaign Goal	Progress Toward Goal (\$)	Progress Toward Goal (%)
Alumni Association	\$65,000,000	\$34,221,940	53%
Architecture School	\$65,000,000	\$42,697,935	66%
Athletics	\$500,000,000	\$304,832,269	61%
Batten	\$40,000,000	\$24,680,510	62%
College of Arts and Sciences	\$750,000,000	\$419,686,106	56%
College at Wise	\$100,000,000	\$53,747,960	54%
McIntire School of Commerce	\$250,000,000	\$119,885,678	48%
School Continuing & Professional Studies	TBD	\$472,951	
Curry School of Education	\$100,000,000	\$83,197,933	83%
Darden School of Business	\$450,000,000	\$242,641,211	54%
Engineering	\$250,000,000	\$131,265,100	52%
Fralin	\$40,000,000	\$30,821,225	77%
Jefferson Scholars	\$200,000,000	\$178,533,034	89%
Law	\$400,000,000	\$230,376,165	58%
Miller Center	\$40,000,000	\$20,078,176	50%
Univ. Library	\$100,000,000	\$51,794,224	52%
Health System			
<i>Med Center/SOM</i>	\$925,000,000	\$358,882,060	39%
<i>School of Nursing</i>	\$75,000,000	\$54,426,466	72%
Health System TOTAL	\$1,000,000,000	\$413,308,526	41%
University-wide TOTAL	\$5,000,000,000	\$2,946,982,710	58%

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AGENDA ITEM: III. Campaign Regional Launches and Campaign Executive Committee Reports

ACTION REQUIRED: None

BACKGROUND: Peter M. Grant II (College '78; Darden '86) was named chair of the *Honor the Future* campaign in April 2017. Mr. Grant will report on the success of recent regional launch events held in New York City, Washington, D.C., San Francisco, and Atlanta. Mr. Grant will also share plans for the upcoming Campaign Executive Committee (CEC) meeting and introduce CEC vice-chair, Ms. Pam Edmonds.

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AGENDA ITEM: IV. School of Nursing: Significant Gift Discussion

ACTION REQUIRED: None

BACKGROUND: In December 2019, William Conway Jr., co-founder and co-executive chairman of The Carlyle Group, and his wife, Joanne, made a gift commitment of \$20 million in support of the School of Nursing. Ms. Pamela Cipriano, dean of the School of Nursing, will discuss the influence this investment will have on the ability of the school to attract exceptional students and faculty. Ms. Cipriano will also invite Mr. Zachary Crowe, representative of the Conways, to share the inspiration for their extraordinary gift.