

**UNIVERSITY OF VIRGINIA
BOARD OF VISITORS**

Advancement Committee

December 9, 2022

ADVANCEMENT COMMITTEE
Friday, December 9, 2022
11:00 – 11:45 a.m.
Board Room, The Rotunda

Advancement Committee Members:

James V. Reyes, Chair
The Honorable L.F. Payne, Vice Chair
U. Bertram Ellis Jr.
Robert D. Hardie

Angela Hucles Mangano
James B. Murray Jr.
Whittington W. Clement, Ex.-officio

AGENDA

| | <u>PAGE</u> |
|--|--------------------|
| I. REMARKS BY THE VICE CHAIR (Mr. Payne) | 1 |
| II. FUNDRAISING AND CAMPAIGN PROGRESS REPORT (Mr. Luellen) | 2 |
| III. CORPORATE AND FOUNDATION RELATIONS DISCUSSION (Mr. Luellen to introduce Ms. Katie Shevlin; Ms. Shevlin to report) | 4 |
| IV. PHILANTHROPIC GIFT DISCUSSION (President Ryan and Mr. Luellen) | 5 |

**UNIVERSITY OF VIRGINIA
BOARD OF VISITORS AGENDA ITEM SUMMARY**

BOARD MEETING: December 9, 2022

COMMITTEE: Advancement

AGENDA ITEM: I. Remarks by the Vice Chair

ACTION REQUIRED: None

DISCUSSION: The Vice Chair, Mr. Payne, will welcome guests and provide an overview of the meeting agenda.

**UNIVERSITY OF VIRGINIA
BOARD OF VISITORS AGENDA ITEM SUMMARY**

BOARD MEETING: December 9, 2022

COMMITTEE: Advancement

AGENDA ITEM: II. Fundraising and Campaign Progress Report

ACTION REQUIRED: None

BACKGROUND: Philanthropic cash flow measures actual gifts received by the University during a specific fiscal year. It includes cash or cash equivalents received for philanthropic purposes; it does not include pledges or future support (bequest expectancies, annuities, etc.). Total commitments represent the combination of new commitments (new gifts, private grants, bequests, deferred gifts, donor-advised fund gifts, and non-binding commitments) and new future support (expectancies).

Through October 31, philanthropic cash flow for FY23 was \$53M. Total commitments stood at \$184M.

The University continues to track ahead of schedule in *Honor the Future* campaign totals, and through November 28, campaign-to-date totals were over \$4.34B, with 87% achieved against the overall goal of \$5B.

HONOR *the* FUTURE
THE CAMPAIGN FOR THE UNIVERSITY OF VIRGINIA

Progress Toward Campaign Goal

\$ and % -- By School/Unit
November 21, 2022

| School/Unit | Campaign Goal | Progress Toward Goal (\$) | Progress Toward Goal (%) |
|--|------------------------|----------------------------------|---------------------------------|
| Alumni Association | \$65,000,000 | \$66,183,314 | 102% |
| Architecture School | \$65,000,000 | \$60,434,858 | 93% |
| Athletics | \$500,000,000 | \$478,118,882 | 96% |
| Blandy Farm/State Arboretum | n/a | \$1,040,095 | n/a |
| Center for Politics | n/a | \$6,403,490 | n/a |
| College of Arts and Sciences | \$750,000,000 | \$577,245,681 | 77% |
| Darden School | \$400,000,000 | \$376,734,429 | 94% |
| School of Education | \$100,000,000 | \$108,517,801 | 108% |
| Engineering School | \$250,000,000 | \$163,161,951 | 65% |
| Fralin Museum of Art | \$40,000,000 | \$40,087,045 | 100% |
| Jefferson Scholars Foundation | \$200,000,000 | \$230,946,839 | 115% |
| Jeffersonian Grounds | n/a | \$31,855,029 | n/a |
| Law School | \$400,000,000 | \$352,013,143 | 88% |
| McIntire School of Commerce | \$250,000,000 | \$205,458,542 | 82% |
| Miller Center | \$40,000,000 | \$29,150,221 | 73% |
| Rector and Visitors | n/a | \$513,603,658 | n/a |
| School Continuing & Professional Studies | n/a | \$496,365 | n/a |
| School of Data Science | n/a | \$142,491,116 | n/a |
| School of Leadership & Public Policy | \$40,000,000 | \$31,833,131 | 80% |
| University Library | \$100,000,000 | \$93,392,245 | 93% |
| UVa Fund | n/a | \$93,392,245 | n/a |
| UVa's College at Wise | \$100,000,000 | \$70,657,867 | 71% |
| Va Humanities | n/a | \$15,101,188 | n/a |
| Women's Center | n/a | \$1,502,410 | n/a |
| Health System | | | |
| <i>Med Center/SOM</i> | \$925,000,000 | \$594,528,745 | 64% |
| <i>School of Nursing</i> | \$75,000,000 | \$82,830,008 | 110% |
| Health System TOTAL | \$1,000,000,000 | \$677,358,753 | 68% |
| | | | |
| University-wide TOTAL | \$5,000,000,000 | \$4,335,386,779 | 86% |

**UNIVERSITY OF VIRGINIA
BOARD OF VISITORS AGENDA ITEM SUMMARY**

BOARD MEETING: December 9, 2022

COMMITTEE: Advancement

AGENDA ITEM: III. Corporate and Foundation Relations Discussion

ACTION REQUIRED: None

DISCUSSION: Mr. Luellen to introduce Ms. Katie Shevlin, Executive Director of Corporate & Foundation Relations, to report and lead the discussion.

**UNIVERSITY OF VIRGINIA
BOARD OF VISITORS AGENDA ITEM SUMMARY**

BOARD MEETING: December 9, 2022

COMMITTEE: Advancement

AGENDA ITEM: IV. Philanthropic Gift Discussion

ACTION REQUIRED: None

DISCUSSION: President Ryan will facilitate a discussion regarding a significant gift from a generous donor to the University.